

## Message Text

UNCLASSIFIED

PAGE 01 BELGRA 01030 140926Z

47

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 092980

R 131430Z FEB 76

FM AMEMBASSY BELGRADE

TO USDOC WASHDC

INFO AMCONSUL ZAGREB

US YUGOSLAV ECONOMIC COUNCIL (CABLE ADDRESS USYCOUN  
NEW YORK)

SECSTATE WASHDC 5630

UNCLAS BELGRADE 1030

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJECT: PTO (MAJOR PROJECT OPPORTUNITY) - SPECIAL HANDLING  
REQUESTED

SUMMARY: ONE OF THE LARGEST YUGOSLAV FIRMS IS SEEKING TO CONSTRUCT  
A NEW PLANT FOR PLASTIC FILLERS (STABILZERS). ABOUT SIX MILLION  
DOLLARS OF IMPORTED EQUIPMENT AND ENGINEERING SERVICES SOUGHT.  
FOLLOWING INFO IN PTO FORMAT. END SUMMARY.

1. 479/01/P0012

2. 021376

3. WWALLER

4. 479 YUGOSLAVIA

5. M

6A. --

6B. MRS. ZDENKA PETROVIC

6C. KOMBINAT TREPCA  
OOUR HEMIJSKA INDUSTRIJA  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BELGRA 01030 140926Z

38220 KOSOVSKA MITROVICA

7. TELEX 18126 CABLE TREPCA

8. --

9. 101

10. 9910501-6000

3559111-6000

ENGINEERING, TECHNOLOGY AND EQUIPMENT FOR PRODUCTION OF PLASTIC FILLERS (STABILIZERS) BASED ON LEAD, ZINC, BARIUM AND CADMIUM IN FOLLOWING GUANTITIES PER YEAR: LEAD OXIDE (BETA MODIFICATION) 12,000 TONS; LEAD SULPHATE 6,000 TONS; LEAD STEARATES 6,000 TONS; LEAD PHOSPHITE 1,000 TONS; BARIUM-CADMIUM FILLERS 2,000 TONS; ORGANIC-TIN FILLER WITH AND WITHOUT SULPHUR 2,000 TONS (OF WHICH DIOCTIL-TIN 1,200 TONS AND DIBUTIL-TIN 800 TONS).

ANTICIPATED TOTAL COST OF PROJECT IS ABOUT \$12 MILLION, OF WHICH ABOUT HALF IN FOREIGN CONTENT. PRODUCTS WILL BE MARKETING LOCALLY AND EXPORTED. OFFER SHOULD INCLUDE PRICE OF TECHNOLOGY, COMPOUNDING, MIXES, FORMULAS FOR APPLICATION IN PVC PRODUCTION (FOR CABLES, FLOOR COVERINGS, CONSTRUCTION ELEMENTS, FOOD PACKAGING, FOILS, ETC.). APPLICATION SHOULD FORESEE PRODUCTION OF EQUAL AMOUNTS (ONE-THIRD EACH) OF POWDER COMPOUNDS, GRANULATES, AND IN BAGS. TECHNOLOGY SHOULD BE FOR "BATTERY LIMIT" PRODUCTION ON BASIS OF LEAD OXIDE, ZINC OXIDE, CADMIUM OXIDE, BARIUM OXIDE, CALCIUM OXIDE AND METAL TIN (R4SN). OFFER SHOULD INCLUDE WARRANTY ON TECHNOLOGY, QUALITY, CAPACITIES AND EQUIPMENT, AS WELL AS LONG-TERM COOPERATION ON DEVELOPMENT OF NEW PRODUCTS. PILOT RUN DESIRED IN 1977. IN ADDITION TO OUTRIGHT PURCHASE, TREPCA WOULD CONSIDER VARIOUS OTHER FORMS OF COOPERATION: JOINT VENTURE, LICENSE, EXCHANGE OF INTERMEDIATE PRODUCTS, FINAL PRODUCTS OR COMPLETION OF PRODUCTS OR COMPLETION OF PRODUCT RANGE THROUGH MUTUAL DELIVERIES OF FINAL PRODUCTS. PROJECT TO BE FINANCED BY T TREPCA AND LOCAL BANKS FOR LOCAL COSTS; FOREIGN CREDIT EXPECTED FOR IMPORTED EQUIPMENT.

KOMBINAT TREPCA IS THE TWENTY-NINTH LARGEST YUGOSLAV COMPANY. BASED IN THE UNDERDEVELOPED REGION OF KOSOVO, TREPCA ENJOYS SOME UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BELGRA 01030 140926Z

FINANCIAL AND INVESTMENT PRIVILEGES. AS A LEAD-ZINC MINE AND PROCESSING INDUSTRY (BOTH METALLURGICAL AND CHEMICAL) TREPCA FALLS INTO THE CATEGORY OF PRIORITY INDUSTRIES IN THE YUGOSLAV PLANNING SYSTEM. KOMBINAT TREPCA EMPLOYS ABOUT 12,500 PEOPLE, AND ITS ANNUAL TURNOVER IS ABOUT \$150 MILLION. TREPCA IS EXPANDING VERTICALLY TO PROCESS AS MUCH OF ITS LEAD AND ZINC AS POSSIBLE INTO FINAL PRODUCTS. ITS MOST RECENT EXPANSION WAS INTO DRY AUTO BATTERIES WHICH ARE NOW MANUFACTURED IN COOPERATION WITH

THE U.S. FIRM GLOBE UNION.

11. SPECIAL HANDLING IS REQUESTED UNDER CRITERIA A: GOOD  
VALUE AND GOOD PROBABILITY FOR U.S. FIRMS TO GARNER BUSINESS.  
SLILBERMAN

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976BELGRA01030  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760057-0509  
**From:** BELGRADE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760253/aaaabtqr.tel  
**Line Count:** 120  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** housmasa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 JUL 2004 by oatisao>; APPROVED <05 OCT 2004 by housmasa>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PTO (MAJOR PROJECT OPPORTUNITY) - SPECIAL HANDLING REQUESTED  
**TAGS:** BEXP, YO  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006